







presented by

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PROJECT FINANCING IN RUSSIA PANEL DISCUSSION

Metal Bulletin's <u>Russian Steel</u> <u>Summit</u> In Association with Eurasian Metals

2-4 June 2003, Moscow

SHIMODA RESOURCES HOLDINGS, INC.





The Company...

- Resources-focussed corporation targeting "Emerging European" resource sector businesses
- Listed on OTC Bulletin Board in the United States, Ticker Symbol "SHRH"
- Focus on Russia & the Caucasus Region, but diversifying into other NIS and Eastern Europe countries as projects arise
- Experienced team with vast steel experience (BHP Steel, Satramet) pre-1991
- Financing projects since 1993 in the region





A prosperous long-term outlook....

The global market for natural resources producers is more favourable than it has ever been since the booming 1970's due to :

- commodities recovering off all-time lows (in real terms) in 1993
- world in a long-term phase of economic recovery and growth aided by pent-up demand from regional recessions
- technical advances and much improved management techniques have lowered the cost of production
- > increased demand for natural resources is building due to the widening industrialisation and infra-structural
- development of emerging economies.

Megatrends

- > The global population will rise by one billion people in the next 10 years.
- > The non-OECD represents 83% of the world population but consumes 48% of the world's natural resources
- > The emerging economies spend only 1/6 on natural resources per capita compared to the OECD
- Intensity of use of natural resources in emerging economies is vastly higher China uses 10x as much steel or gold per unit of GNP than the USA or Japan and 5x as much energy.
- Building of necessary infrastructure is raw materials intensive, as are consumer durable goods much in demand as purchasing power rises in the expanding middle-classes of the emerging economies.
- The California energy debacle has spotlighted government needs to acquire and develop energy sources oil, gas and coal-fired, nuclear (uranium) and fuel-cell (platinum) sources.

Russia - the newest, most potentially lucrative emerging region of the world..

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Project Financiers primarily focus on 3 issues :

1). Whether their investment is secure

- the embarrassment of explaining to their Board of Directors
- the embarrassment of qualified accounts
- any doubts? easier to do nothing than invest!!!

2). Whether they can make money from their investment

- payback period, IRR on financing, collateral offered (onshore/offshore)
- short-term outlook : often microeconomic, i.e. company driven
- long-term outlook : often macroeconomic, i.e. steel prices
- system shocks : oil crises, steel supply problems, world shortages

3). Whether they can recover their financing facility

- loan bullet repayment secured
- re-negotiation and on what terms
- steel sales as collateral





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